



**THE WEST BENGAL STATE CO-OPERATIVE  
BANK LIMITED - A SCHEDULED BANK**

The Bank for you, your business and private financial needs

Head Office: 24A Waterloo Street, Kolkata 700 069

**Request for Proposal (RFP)**

**FOR**

**Selection of Authorized IBM Partner for Renewal of IBM WebSphere MQ  
Processor Value Unit (PVU) Annual Software Subscription & Support**

**REF NO.: HO/MD/2740 Dated 27/02/2025**

**RFP RELEASE DATE: 01/03/2025**

Project Name	Selection of Authorized IBM Partner for Renewal of IBM MQ Processor Value Unit (PVU) Annual SW Subscription & Support
RFP Inviting Bank	The West Bengal State Cooperative Bank Ltd. (WBSCB) and 15 other Central/District Central Cooperative Banks under COOPPHMS2013 Platform
RFP Reference No:	HO/MD/2740 Dated: 27/02/2025
Availability of RFP document	01-03-2025 To be downloaded from The West Bengal Government eProcurement System Website 'www.wbtenders.gov.in'
Cost of the Tender document (non-refundable) by NEFT/Online Transfer to account	<b>INR 10,000/- + INR 1,800/- (GST) = INR 11,800/-</b> (Rupees Eleven Thousand Eight Hundred Only)
Earnest Money Deposit by DD/PO/NEFT/Online Transfer to account	<b>INR 2,00,000/-</b> (Rupees Two Lacs Only)
Last date of submission of the Prebid Query	07/03/2025 up to 5:00 PM
Last date of submission of the Technical and Commercial bid in Soft Copy	15/03/2025 on or before 3:00 PM

Mode of Submission of RFP	<p><u>Technical Proposal:</u> To be Submitted in soft Copy and Upload on the Website.</p> <p><u>Commercial Proposal:</u> To be Submitted in soft Copy and Upload on the Website.</p>
Website for Uploading Proposals (Both Technical and Commercial)	<p><a href="http://www.wbtenders.gov.in">www.wbtenders.gov.in</a></p>
Date of opening of the Technical Bids	<p>17/03/2025 – 03:00 PM</p>
Date of Opening of Commercial Bids	<p>To be communicated to technically qualified bidders through <a href="http://www.wbtenders.gov.in">www.wbtenders.gov.in</a></p>
Bank email id for RFP related communication	<p><a href="mailto:rfp_coopcb2010@wbstcb.com">rfp_coopcb2010@wbstcb.com</a></p>
Communication Address	<p>All communications, of Technical Proposal Document and Commercial Proposal Should be Addressed to:</p> <p>The Managing Director, The West Bengal State Cooperative Bank, 24A Waterloo Street, Kolkata -700069</p>

## **Disclaimer**

The information contained in this RFP document, or any information provided subsequently to bidder(s) whether verbally or in documentary form by or on behalf of The West Bengal State Co-operative Bank (WBSCB) is provided to the bidder(s) on the terms and conditions set out in this RFP document and all other terms and conditions subject to which such information is provided. This RFP is neither an agreement nor an offer and is only an invitation by WBSCB to the interested parties for submission of bids. The bidder will be solely responsible for the execution of this project. The purpose of this RFP is to provide the bidder with information to assist in the formulation of their proposals. While effort has been made to include all information and requirements of WBSCB with respect to the solution requested, this RFP does not claim to include all the information the bidder may require. The bidder should conduct its own investigation and analysis and should check the accuracy, reliability, and completeness of the information in this RFP and wherever necessary obtain independent advice. WBSCB makes no representation or warranty and shall incur no liability under any law, statute, rule, or regulation as to the accuracy, reliability, or completeness of this RFP. WBSCB may in its absolute discretion, but without being under any obligation to do so, update, amend, or supplement the information in this RFP.

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## 1. Introduction

**The West Bengal State Co-operative Bank Ltd. (WBSCB)** is a pioneer in Banking in West Bengal. The bank has 44 branches and a Head Office. The bank has computerized its entire operation using Core Banking Solution. It has taken banking to the doorsteps of the people of the State and has been able to nurture and develop banking habits among the people. This has changed the saving habits of people from traditional methods to modern banking facilities to earn remunerative returns for their savings invested with the bank and utilize various attractive and innovative banking products offered by it.

WBSCB and its 15 (fifteen) Member Banks have formed a common platform under the name and style of COOPPHMS 2013 and are using IBM WebSphere MQ Processor Value Unit (PVU) for providing NEFT/RTGS through SFMS service to end customers. The DC setup for SFMS is located at the Head office of WBSCB premises. WBSCB invites sealed tender bid Commercial bid for renewal of IBM WebSphere MQ Processor Value Unit (PVU) Annual Software Subscription & Support from authorized partners of IBM (OEM) only as detailed under Scope of Work (SOW).

## 2. Scope of Work

The authorized partner of IBM has to provide Software Subscription & Support for the following product:

Site Number: 3635898, Passport Advantage: 213053, Customer No: 756983

Period of Renewal: From 1<sup>st</sup> February 2025 to 31<sup>st</sup> January 2026

Processor Value Unit (PVU)	Description of Product	Part Description
1680	IBM WebSphere MQ Processor Value Unit (PVU) Annual Software subscription & support renewal	E0256LL

### 2.1. Terms of Delivery

1. The Selected bidder shall deliver the paper E-License Certificate from OEM of the above-mentioned ATS with the details mentioned above for use by WBSCB and COOPPHMS 2013 member banks in favor of "The West Bengal State Co-Operative Bank and 15 other DCCBs."
2. The delivery of the renewal of the Software Subscription and Support for IBM WebSphere MQ Processor Value Unit (PVU) shall be within 7 days from the receipt of the work order to the selected Authorized Bidder.
3. The selected Bidder should be responsible for first level of escalation, raising tickets and liasoning with the OEM for any kind of issue faced by bank. The first level support should be within 6 (Six) hours on any day during the contract period on 24X7X365 days including Sunday and other holidays.
4. If any time the vendor performances are considered unsatisfactory in regard to support services the bank shall be at liberty to invoke the Performance Bank Guarantee and forfeited.

5. In case of any emergency situations, the selected bidder will give physical support services in any holidays and also beyond office hours at HO without additional charges.
6. The selected bidder would ensure through written confirmation from the OEM i.e., M/s IBM India Pvt. Ltd. regarding the contract status of submitted paper E-license of the said ATS.
7. The selected bidder will raise bills for WBSCB and WBSCB will release payment after physical delivery of the E-license in favor of "The West Bengal State Co-Operative Bank and 15 other DCCBs."
8. The selected bidder will raise bills to WBSCB mentioning the WBSCB's GSTIN Number in the invoices and WBSCB shall release the amount after deduction of TDS (if any).
9. The Bidders need to submit the EMD through Pay order/Demand Draft/NEFT/Online Transfer to the account as per the details mentioned above through a Nationalized/scheduled/Commercial bank located in India of INR **2,00,000/-** (Rupees Two Lacs Only). Bidder shall submit "Bid Security Undertaking " as per the format given in **Annexure – 2** along with the original instrument copy with the bid.

### 3. Eligibility Criteria

Sr. No.	Eligibility Criteria	Documents to be Provided
1	The bidder should be a legal entity registered in India, under the Indian Companies Act 1956 or partnership/LLP Act 2013 and should be in the business of providing IT solutions/products as per the Companies Act, for at least 5 years.	1. Certificate of Incorporation/Partnership deed. 2. Copy of certificate of GST Registration and PAN card
2	The Bidder should be an authorized reseller/partner of IBM (OEM) and provide the Manufacturer Authorization Form (MAF) from the OEM for this RFP. WBSCB may also obtain confirmation from the OEM in this regard.	MAF to be provided from the OEM. The format for the same is enclosed in <b>Annexure -5</b>
3	The Bidder should have a positive profit before tax in each of the last three financial years, viz., 2021-22, 2022-23 and 2023-24	Audited Financial Statements for the financial years 2021-22, 2022-23 and 2023-24
4	The Bidder should not have been blacklisted by any entity and also neither convicted nor is any criminal case pending against it before any court in India.	Self-declaration by competent authority of the Bidder
5	The Bidder should have executed IBM MQ ATS order for 15lac each year or above excluding GST in any PSU/Schedule Commercial Bank/Co-operative/SFB/Govt. Organization in the last Two (2) Financial years (2022-23 & 2023-24).	PO/ Credential letter from client mentioning the organization name, date of execution, supply of the license etc.

The bidder who does not fulfill all the above eligibility criteria will not be considered for Commercial evaluation and shall be summarily rejected without any separate notice or assigning any reason whatsoever. All the proofs attached should have a company seal and be self-attested by an authorized signatory.

## 4. Evaluation Procedure

1. Eligibility Evaluation
2. Post-eligibility evaluation commercial of all the eligible bidders will be evaluated and it is at WBSCB's discretion whether to award the contract to the lowest commercial quoted bidder.
3. In case only one Bidder participates in the Bidding process WBSCB's management will take the decision whether to continue the bidding process because of urgency or a re-tender will take place. Even in case after re-tender of the RFP only one bidder participates, in such case WBSCB at its discretion may proceed with selection and negotiation with that Bidder.
4. All Bidders must ensure that all amendments/enhancements (if any) in the RFP have been considered by them before submitting the bid. WBSCB will not have any responsibility in case of any omission by Bidders.
5. WBSCB shall not be liable for any communication gap. Further, WBSCB reserves the right to scrap the RFP or drop the procurement process at any stage without assigning any reason.

## 5. Instructions to the Bidders

### 5.1. Submission Procedure

- i. Bidders are required to submit the Eligibility/Technical Bid in soft copy as per the submission table mentioned below. The Language of Eligibility/Technical Bid should be in English.
- ii. The tender not submitted in the prescribed format or incomplete in any aspect is liable for rejection. WBSCB is not responsible for non-receipt of bid within the specified date and time due to any reason including postal delays or Holidays.
- iii. Soft copy of the complete technical bid shall also be submitted in the website The West Bengal Government eProcurement System Website '[www.wbtenders.gov.in](http://www.wbtenders.gov.in)'
- iv. Soft copy of the complete Commercial bid shall also be submitted in the website The West Bengal Government eProcurement System Website '[www.wbtenders.gov.in](http://www.wbtenders.gov.in)'
- v. The complete soft copy of the Technical and Commercial Bid must be super-scribed with the following information:
  - a. RFP Reference Number.
  - b. Name and Address of Bidder.

The Bidders are required to submit the below details in soft copy in the website The West Bengal Government eProcurement System Website '[www.wbtenders.gov.in](http://www.wbtenders.gov.in)'



Sr.No.	Particulars	Annexure / Document
<b>The Eligibility/Technical envelope shall consist of</b>		
1	Letter of Eligibility Bid & Commercial Bid	Annexure – 1
2	Earnest Money Deposit	Annexure – 2
3	Physical Proof of EMD (Pay order/Demand Draft)	Original Instrument to be submitted to bank before Bid opening.
4	Bidder's Information	Annexure – 3
5	Confirmation to Eligibility Criteria	Annexure – 4
6	Manufacturer's Authorization Format	Annexure – 5
7	GST, PAN of the Bidder	Document
8	Certificate of Incorporation/Partnership deed. Valid as on RFP submission date: OEM Authorization Certificate to the Bidder.	Document
9	Audited Financial Statements for the financial years 2021-22, 2022-23 and 2023-24.	Document
10	Self-Declaration on Bidder Letter Head of Non-Blacklisted nor any pending litigation against the bidder.	Self-Declaration
<b>The Commercial envelope shall consist of</b>		
1	Commercial Bill of Material	Annexure 6 - Commercial Bid

## 5.2. Limitation of Liability

The aggregate liability of the bidder in connection with this RFP, the services provided by the bidder for the specific scope of work document, regardless of the form or nature of the action giving rise to such liability (whether in contract, tort or otherwise) and including any and all liability shall be the actual limited to the extent of the total contract value.

## 5.3. Indemnity

The bidder shall, at its own cost and expenses, defend and indemnify the bank against all third-party claims including those of the infringement of intellectual property rights, including patent, trademark, copyright, trade secret or industrial design rights, arising from the performance of the contract.

The bidder shall expeditiously meet any such claims and shall have full rights to defend itself therefrom. If the bank is required to pay compensation to a third party resulting from such infringement etc., the bidder will bear all expenses including legal fees.

Bank will give notice to the bidder of any such claim and shall provide reasonable assistance to the Bidder in disposing of the claim.

The bidder shall also be liable to indemnify the bank, at its own cost and expenses, against all losses/damages, which bank may suffer on account of violation by the bidder of any or all

applicable national/ international trade laws. This liability shall not ensue if such losses/ damages are caused due to gross negligence or willful misconduct by the bank or its employees.

#### 5.4. Force Majeure

The bidder shall not be liable for forfeiture of its performance security, liquidated damages, or termination for default, if any to the extent that its delays in performance or other failure to perform its obligations under the contract is the result of an event of Force Majeure.

For purposes of this Clause, “Force Majeure” means an event beyond the control of the bidder and not involving the bidder’s fault or negligence and not foreseeable. Such events may include, but are not restricted to, acts of the Bank in its sovereign capacity, wars or revolutions, fires, floods, epidemics, and quarantine restrictions.

If a Force Majeure situation arises, the bidder shall promptly notify the Bank in writing of such condition and the cause thereof within fifteen calendar days. Unless otherwise directed by the Bank in writing, the bidder shall continue to perform its obligations under the Contract as far as is reasonably practical and shall seek all reasonable alternative means for performance not prevented by the Force Majeure event.

#### 5.5. Liquidity Damage

Liquidated damages for delay in delivery of the product – The bidder shall have to pay liquidated damages to WBSCB at the rate of one-tenth percent (0.1%) per day on the PO value for late delivery beyond the delivery period of 7 (seven) days from the receipt of the work order. There shall be an upper ceiling of ten (10%) of the total PO Value for the LD to be deducted. The LD applicable on the entire order amount shall be deducted from the payment amount due after acceptance of delivery of the ordered IBM WebSphere MQ Processor Value Unit (PVU).

#### 5.6. Bid Security – Earnest Money Deposit

- a. The Bidders need to submit an EMD of INR **2,00,000/-** (Rupees Two Lacs Only) in form of NEFT/Online/Demand Draft/Pay Order favoring “**The West Bengal State Co-operative Bank Ltd.**” issued by a Nationalized/scheduled/Commercial Bank located in India. Bidder has to submit Annexure 2 - “EARNEST MONEY DEPOSIT” provided in the RFP and valid for sixty (60) days as per bid validity period.
- b. Any bid not secured in accordance with section 5.6 above will be rejected by the as non-responsive.
- c. The Bid Security submitted by the bidder will be forfeited if:
  1. The bidder withdraws his tender after processing but before acceptance of the “Letter of appointment” issued by the Bank.
  2. The selected bidder withdraws his tender before furnishing an unconditional and irrevocable Performance Bank Guarantee.

3. The bidder violates any of the provisions of the terms and conditions of this tender specification.
  4. The bidder withdraws his tender before processing of the same.
  5. If the E-License will not be delivered to bank within 7 days from the receipt of Purchase Order (PO).
- d. The bid security will be refunded to:
1. The successful bidder, only after receipt of physical delivery of IBM WebSphere MQ Processor Value Unit (PVU) in favor of “The West Bengal State Co-Operative Bank and 15 other DCCBs.” Within 7 days of acceptance of purchase order.
  2. The unsuccessful bidders, only after the acceptance of the “Purchase Order” by the selected bidder and delivery of E-License within 7 days of acceptance of purchase order.

### 5.7. Amendment in RFP

At any time prior to the deadline for submission of bids, WBSCB, for any reason, whether at its own initiative or in response to a clarification requested by a prospective Bidder, may modify the RFP by amendment.

To afford prospective Bidders reasonable time in which to take the amendment into account in preparing their bid, WBSCB, at its discretion, may extend the deadline for the submission of bid if the need be.

### 5.8. Information Ownership

All information processed, stored, or transmitted by Bidder belongs to the Bank. By having the responsibility to provide the IBM WebSphere MQ Processor Value Unit (PVU), the bidder does not acquire implicit access rights to the information or rights to distribute the information. The bidder understands the civil, criminal, or administrative penalties may for failure or protect information appropriately.

### 5.9. Bid Validity

Bids shall remain valid for 60 days after the date of opening of Bids. In exceptional circumstances, WBSCB may solicit bidder’s consent to an extension of the period of validity. However, the prices finalized after opening the tenders shall not increase throughout the period of IBM WebSphere MQ Processor Value Unit (PVU) validity.

### 5.10. No Commitment to Lowest Bid

WBSCB shall be under no obligation to accept offer received in response to this tender and shall be entitled to reject any or all offers without assigning any reason whatsoever. WBSCB reserves the right to accept or reject any bid and annul the bidding process and reject all bids at any time prior

to award of contract, without thereby incurring any liability to the affected bidder or bidders or any obligation to inform the affected bidder or bidders of the ground for WBSCB's action.

If the successful bidder fails to deliver the paper E-license within 7 days from the receipt of PO (Purchase Order) then bank has the right to provide order to the next lowest bidder with all the prevailed terms and conditions of the RFP. The EMD of the L1 bidder will be for forfeited without any confirmation to the L1 bidder.

### 5.11. Renewal of Contract

In case WBSCB wants to continue with the bidder's services after the completion of the IBM WebSphere MQ Processor Value Unit (PVU) Validity, the Bidder shall offer the IBM WebSphere MQ Software Subscription & Support renewal to WBSCB. WBSCB will verify the competitive quoted price in subsequent renewals as per market rates from its appointed consultant/authorities/incumbent vendors. Subsequent renewals will be based on Bidder's viability in the market, satisfactory support services from Bidder.

### 5.12. Performance Bank Guarantee

The selected Bidder should furnish a 10% of the Workorder value (excluding GST) as Performance Bank Guarantee valid for the entire project tenure which is One (1) year with additional claim period of 180 days, to the extent of 10% of the value of the entire contract. The entire PBG shall be submitted to WBSCB.

1. The PBG should be submitted within 7 days from the receipt of Purchase Order (PO).
2. The PBG shall be denominated in Indian Rupees and shall be issued by a Scheduled Commercial Bank only as per given format (**Annexure 7- "Format for Performance Bank Guarantee"**). All charges whatsoever such as premium; commission etc. with respect to the PBG shall be borne by the bidder.
3. If the selected bidder failed to furnish Performance Bank guarantee within 7 days then WBSCB will deduct 10% from the total invoice value.
4. Each page of the PBG must bear the signature and seal of the BG issuing Bank and PBG number.
5. In the event of the Bidder being unable to provide Support & services as per the terms of Delivery (Section2.1) for whatever reason, then WBSCB may invoke the PBG.
6. The PBG may be discharged / returned by WBSCB after contract end and claim period from the date of issuing the PBG upon being satisfied that there has been due performance of the obligations of the Bidder under the contract. However, no interest shall be payable on the PBG.

## 6. Payment Terms

The bid submitted by the Bidder must be in conformity with the payment terms proposed. Any deviation from the proposed payment terms would not be accepted. The price quoted in the RFP shall remain valid for 60 days and WBSCB shall not pay any additional amount towards IBM WebSphere MQ Processor Value Unit (PVU) Annual Software & Support Renewal other than the commercial quoted by the Bidder. WBSCB is not responsible for any price increase during the IBM WebSphere MQ Processor Value Unit (PVU) Software Subscription and Support validity period. In case of delays or defaults on the part of the Bidder, the Bank shall have the right to deduct Liquidity Damages as mentioned in the RFP. The payment terms will be as follows:

- **No advance payment will be made against purchase order.**
- **The bank will release 100% payment within 30 days after receipt of physical delivery of the IBM WebSphere MQ Processor Value Unit (PVU) in favor of “The West Bengal State Co-Operative Bank and 15 other DCCBs.”**
- **The selected bidder will raise bills to WBSCB mentioning the Bank’s GSTIN Number in the invoices and WBSCB shall release the amount after deduction of TDS (if any).**

## 7. Annexures

### Annexure 1- Letter for Eligibility Bid & Commercial Bid

(To be submitted on the Letterhead of the Bidder)

REF NO.: HO/MD/2740

Dated: 27/02/2025

To,  
**The Managing Director,  
The West Bengal State Co-operative Bank Ltd.  
24A, Waterloo Street,  
Kolkata – 700 069**

**Bid Response to Selection of Authorized IBM Partner for Renewal of IBM WebSphere MQ Processor Value Unit (PVU) Annual Software Subscription & Support**

Having examined the BID (RFP No.: HO/MD/2740 Date – 27/02/2025) including all annexure, the receipt of which is hereby duly acknowledged, we, the undersigned, offer to deliver services in conformity with the said RFP and in accordance with our total cost indicated in the Commercial Proposal.

We undertake, if our bid is accepted, to deliver the IBM WebSphere MQ Processor Value Unit (PVU) within 7 (seven) days from the receipt of the work order.

We agree to abide by this bid for the period of 60 (sixty) days from the date fixed from bid opening and it shall remain binding upon us and may be accepted at any time before the expiration of the period.

We undertake that, in competing for (and, if the award is made to us, in executing) the contract, we will strictly observe the laws against fraud and corruption in force in India namely "Prevention of Corruption Act 1988".

We understand that WBSCB shall be under no obligation to accept lowest/any offer received in response to this RFP and shall be entitled to reject any or all offers without assigning any reason whatsoever.

Place: Kolkata

Dated: this 1<sup>st</sup> day of March, 2025

.....  
Signature) (In the Capacity of)

Duly authorized to sign bid for and on behalf of

## Annexure 2- Earnest Money Deposit

(To be submitted on the Letterhead of the Bidder)

REF NO.: HO/MD/2740

Dated: 27/02/2025

To,  
The Managing Director,  
The West Bengal State Co-operative Bank Ltd.  
24A, Waterloo Street,  
Kolkata – 700 069  
Subject: Earnest Money Deposit

We, \_\_\_\_\_ having our registered office at \_\_\_\_\_ (hereinafter referred to as “the Bidder”) have submitted its proposal and response dated \_\_\_\_\_ (hereinafter referred to as “Bid”) for the supply of all the requirements described in the Request for Proposal along with its amendments/annexures and other ancillary documents (hereinafter referred to as “RFP”) as issued by The West Bengal State Co-operative Bank Ltd.

1. That the BIDDER is hereby submitting the security deposit of Rs.2,00,000/- (Rupees Two lakh Only) vide [UTR No.(For NEFT)/DD/PO issued by a Nationalized/scheduled/Commercial bank] bearing No. \_\_\_\_\_ date [drawn on/ issued by]\_\_\_\_ (Hereinafter referred to as "Earnest Money Deposit") favoring '**The West Bengal State Co-operative Bank Ltd**' for consideration of the Bid of the above-mentioned Bidder.
2. The Bidder hereby specifically acknowledges and agrees that the Bidder has furnished his Bid on the understanding and condition that, if the Bidder:
  - a) Withdraws its Bid prior to the validity period of the Bid for any reason whatsoever or
  - b) Fails to deliver the IBM WebSphere MQ Processor Value Unit (PVU) within 7 days of acceptance of Purchase Order in favor of “The West Bengal State Co-Operative Bank and 15 other DCCBs.”
3. The Bidder understands, agrees and acknowledges that the Earnest Money Deposit will be refunded to the unsuccessful bidders only after acceptance of the Purchase Order by the successful bidder.
4. The Bidder undertakes that it will not cancel the Earnest Money Deposit referred to above till the Bidder is returned the Earnest Money Deposit from West Bengal State Co-operative Bank Ltd. in accordance with the foregoing conditions.
5. The Bidder represents and warrants that the Bidder has obtained all necessary approvals, permissions and consents and has full power and authority to issue this Earnest Money Deposit and perform its obligations hereunder, and the Bidder has taken all corporate, legal and other actions necessary or advisable to authorize the execution, delivery and performance of this Earnest Money Deposit. The absence or deficiency of authority or power on the part of the Bidder to issue this Earnest Money Deposit or any irregularity in exercise of such powers shall not affect the liability of the Bidder under this Earnest Money Deposit.

Yours faithfully,

Signature

Name:

Designation

## Annexure 3- Bidder's Information

(To be submitted on the Letterhead of the Bidder)

**REF NO.: HO/MD/2740**

**Dated: 27/02/2025**

Name of the Bidder	
Constitution & Year of Establishment	
Registered Office/Corporate office Address	
Mailing Address	
Name and designations of the persons authorized to make commitments to the Bank against the RFP Response	
Telephone e-mail	
Name & Addresses of Directors/Promoters	
Net Profit of the bidder: 2021-22: 2022-23: 2023-24:	



## Annexure 4- Confirmation to Eligibility Criteria

(To be submitted on the Letterhead of the Bidder)

REF NO.: HO/MD/2740

Dated: 27/02/2025

Sr. No.	Eligibility Criteria	Documents to be Provided
1	The bidder should be a legal entity registered in India, under the Indian Companies Act 1956 or partnership/LLP Act 2013 and should be in the business of providing IT solutions/products as per the Companies Act, for at least 5 years.	1. Certificate of Incorporation/Partnership deed. 2. Copy of certificate of GST Registration and PAN card
2	The Bidder should be an authorized reseller/partner of IBM (OEM) and provide the Manufacturer Authorization Form (MAF) from the OEM for this RFP. WBSCB may also obtain confirmation from the OEM in this regard.	MAF to be provided from the OEM. The format for the same is enclosed in <b>Annexure -5</b>
3	The Bidder should have a positive profit before tax in each of the last three financial years, viz., 2021-22, 2022-23 and 2023-24	Audited Financial Statements for the financial years 2021-22, 2022-23 and 2023-24
4	The Bidder should not have been blacklisted by any entity and also neither convicted nor is any criminal case pending against it before any court in India.	Self-declaration by the competent authority of the Bidder
5	The Bidder should have executed IBM MQ ATS order for 15lac each year or above excluding GST in any PSU/Schedule Commercial Bank/Co-operative/SFB/Govt. Organization in the last Two(2) Financial years (2022-23 & 2023-24).	PO/ Credential letter from client mentioning the organization name, date of execution, supply of the license etc.

## Annexure 5- Manufacturer's Authorization Format (MAF)

(To be submitted on the letterhead of the OEM and duly signed by the authorized person)

REF NO.: HO/MD/2740

Dated: 27/02/2025

To,  
The Managing Director,  
The West Bengal State Co-operative Bank Ltd.  
24A, Waterloo Street,  
Kolkata – 700 069

Dear Sir,

Sub: RFP for Selection of Authorized IBM Partner for Renewal of IBM WebSphere MQ Processor Value Unit (PVU) Annual Software Subscription & Support.

We <OEM Name> having our registered office at <OEM Address> are the manufacturer of "....." do hereby authorize M/s (Name and address of the Partner) to offer their quotation, negotiate and conclude the contract with you against the above invitation for RFP.

We hereby extend our full guarantee as per terms and conditions of the RFP and the contract for the solution, products/equipment and services offered against this invitation for RFP offer by the above firm and will extend technical support and updates/upgrades. The cost quoted by the bidder includes back-to-back OEM support charges for the entire period of the contract or till the services are renewed with the OEM whichever is later.

We also confirm that we will ensure all product upgrades (including management software upgrades and new product feature releases) are provided by M/s .....for all the products quoted for and supplied to the bank during the contract period.

We also undertake that in case of failure in the implementation of the solution as per the scope mentioned in the RFP by the <Bidder Name>, we will take ownership to implement the same either ourselves or through our other authorized partner as per the scope of the RFP.

The cost quoted by M/s ..... is inclusive of back-to-back support from OEM.....

<OEM Name>  
Authorized Signatory  
Name  
Designation

Note: This letter of authority should be on the letterhead of the OEM and should be signed by the authorized person.

## Annexure 6- Commercial Bid

(To be submitted on the Letterhead of the Bidder)

**Period of Renewal: From 1<sup>st</sup> February 2025 to 31<sup>st</sup> January 2026**

**Part Description: E0256LL**

**Site Number: 3635898, Passport Advantage: 213053, Customer No: 756983**

Description	Rate	All Taxes	Total Price (including all Taxes)
Supply of E-License for IBM WebSphere MQ Processor Value Unit (PVU)			
Technical Support for IBM WebSphere MQ Processor Value Unit (PVU)			
<b>Grand Total (Including all Taxes and Charges)</b>			
<b>In words:</b>			

- All figures shall be quoted as the base price.
- WBSCB will deduct TDS at prevailing rates.
- In case there is an arithmetic error in the summation of License Price and Technical Support Base Price then bid will be rejected.
- Amount mentioned in words will be considered as final for commercial evaluation.

## Annexure 7- Format of Performance Bank Guarantee

### FORMAT OF BANK GUARANTEE (BG) FOR PERFORMANCE SECURITY (ON A NONJUDICIAL STAMP PAPER OF RS.100.00)

To,  
The Managing Director,  
The West Bengal State Co-operative Bank Ltd.  
24A, Waterloo Street,  
Kolkata – 700 069

WHEREAS (herein after called “The Bidder”) has submitted its bid dated (date of submission of bid) for providing the \_\_\_\_\_(Scope of Work) in response to The West Bengal State Co-operative Bank Ltd.’s Request for Proposal ( RFP ) No. HO/MD/IT/XXXX dated XX/XX/2025 (hereinafter called “the Bid”).

KNOW ALL PEOPLE by these presents that WE \_\_\_\_ (name of bank) of \_\_\_\_\_(name of country) having our registered office at (address of bank) (herein after called “the Bank”) are bound unto The West Bengal State Co-operative Bank Ltd.(herein after called “the Beneficiary”) in the sum of INR \_\_\_\_\_ /-(Rupees \_\_\_\_\_ only) for Which payment will and truly to be made to the said Beneficiary, the Bank binds itself, its successors and assigns by these presents. Sealed with the common seal of the said Bank this \_\_\_\_\_ day of \_\_\_\_\_, 2025.

THE CONDITIONS of this obligation are:

We undertake to pay the Beneficiary up to the above amount upon receipt of its first written demand, without the Beneficiary having to substantiate its demand, provided that in its demand the beneficiary will note that the amount claimed by it is due to it owing to the occurrence of above condition, specifying the occurred condition.

1. This guarantee will remain in force up to 12 months from the date of PO Issuance i.e., up to \_\_\_\_\_ (date of expiry which should be a minimum of contract period), and any demand in respect thereof should reach the Bank not later than the above date. Notwithstanding any other term contained herein:
  - a. This guarantee shall be valid only up to . . . . . (Guarantee End Date) whereupon it shall automatically expire irrespective of whether the original guarantee is returned to the Bank or not; and
  - b. The total liability of Bank under this guarantee shall be limited to INR ..... (Rupees .....only)
2. Notwithstanding anything to the contrary, the decision of the purchaser as to whether Support has failed to perform as per the said contract and also as to whether the contractor has failed to maintain the Consultancy services and systems as per the terms and conditions of the said contract will be final and binding on the Bank and the Bank shall not be entitled to ask the purchaser to establish its claim or claims under this Guarantee but shall pay the same to the purchaser forthwith on mere demand without any demur, reservation, recourse, contest or protest and/or without any reference to the contractor. Any such demand made by the purchaser on the Bank shall be conclusive and binding notwithstanding any difference between the purchaser and the contractor or any dispute pending before any Court, Tribunal, Arbitrator or any other authority.
3. The Bank further undertakes not to revoke this Guarantee during its currency except with the previous consent of the purchaser in writing and this Guarantee shall continue to be enforceable till the aforesaid date of expiry or the last date of the extended period of expiry of Guarantee agreed upon by all the parties to this Guarantee, as the case may be, unless during the currency of this Guarantee all the dues of the purchaser under or by virtue of the said contract have been duly paid and its claims

satisfied or discharged or the purchaser certifies that the terms and conditions of the said contract have been fully carried out by the contractor and accordingly discharges the Guarantee.

4. In order to give full effect to the Guarantee herein contained you shall be entitled to act as if we are your principal debtors in respect of all your claims against the contractor hereby Guaranteed by us as aforesaid and we hereby expressly waive all our rights of surety-ship and other rights if any which are in any way inconsistent with the above or any other provisions of this Guarantee.
5. The Bank agrees with the purchaser that the purchaser shall have the fullest liberty without affecting in any manner the Bank's obligations under this Guarantee to extend the time of performance by the contractor from time to time or to postpone for any time or from time to time any of the rights or powers exercisable by the purchaser against the contractor and either to enforce or forbear to enforce any of the terms and conditions of the said contract and the Bank shall not be released from its liability for the reasons of any such extensions being granted to the contractor for any forbearance, act or omission on the part of the purchaser or any other indulgence shown by the purchaser or by any other matter or thing whatsoever which under the law relating to sureties would, but for this provision have the effect of so relieving the Bank.
6. The Guarantee shall not be affected by any change in the constitution of the contractor or the Bank nor shall it be affected by any change in the constitution of the purchaser by any amalgamation or absorption or with the contractor, Bank or the purchaser, but will ensure for and be available to and enforceable by the absorbing or amalgamated company or concern.
7. This guarantee and the powers and provisions herein contained are in addition to and not by way of limitation or in substitution of any other guarantee or guarantees heretofore issued by us (whether singly or jointly with other banks) on behalf of the contractor heretofore mentioned for the same contract referred to heretofore and also for the same purpose for which this guarantee is issued and now existing un-cancelled and we further mention that this guarantee is not intended to and shall not revoke or limit such guarantee or guarantees heretofore issued by us on behalf of the contractor heretofore mentioned for the same contract referred to heretofore and for the same purpose for which this guarantee is issued.
8. Any notice by way of demand or otherwise under this guarantee may be sent by special courier, telex, fax or registered post to our local address as mentioned in this guarantee.

Place:

SEAL

SIGNATURE.

Code No.

NOTE:

1. The Bidder SHOULD ENSURE THAT THE SEAL & CODE NO. OF THE SIGNATORY IS PUT BY THE BANKERS, BEFORE SUBMISSION OF BG

2. STAMP PAPER IS REQUIRED FOR THE BG ISSUED BY THE BANKS LOCATED IN INDIA.